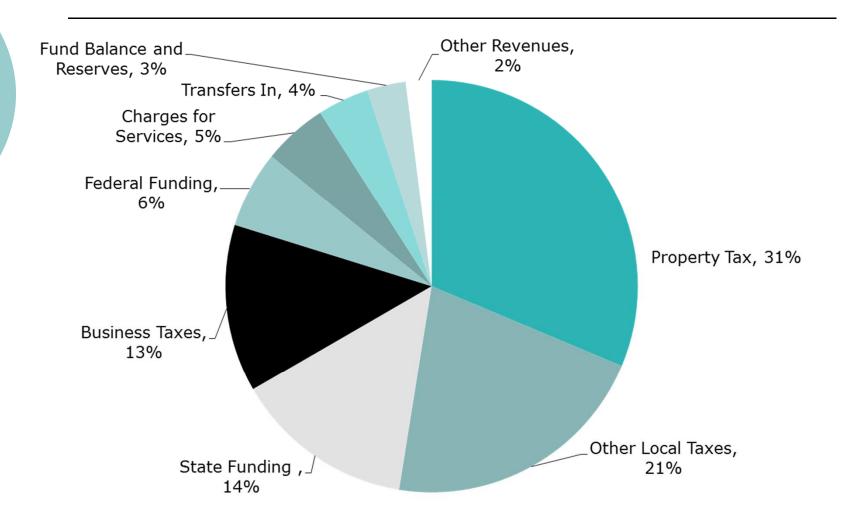
Mayor's Budget Instructions Presentation to Human Services Network

January 25, 2013

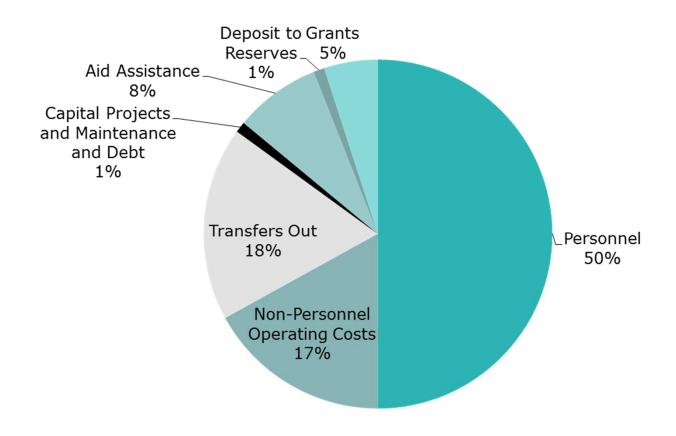
Agenda

- Budget Overview
- FY 2013-14 & FY 2014-15 General Fund Deficit Projection
- Budget Instructions
- Timeline

General Fund Sources



General Fund Uses



2-Year Budgeting

- San Francisco now adopts two year budgets for all departments
 - 4 fixed 2-year budgets (MTA, PUC, Port, Airport)
 - All others "rolling" 2-year budgets
- Both years must balance
- Annually adopted by the Board of Supervisors, Approved by Mayor

FY13 & FY 14 Budget Context: City's First 2-Year Balanced Budget

- Together we balanced the City's budget for both FY 13 and FY 14
- How we balanced
 - Revenue growth
 - One-time solutions
 - Departmental and Citywide Solutions
 - Deferred full funding for General Fund Capital, IT and Equipment in FY 14
- Reserves Strong and Growing

* General Fund Reserve	\$ 32.16
* State Reserve	\$ 15.00
* Rainy Day	\$ 23.33
* Budget Stabilization Reserve	\$ 74.33

FY 14 & FY 15 Budget Context: Looking Ahead

- Two-Year Budget for all departments
 - Fixed second-year budgets for Enterprise Departments
- Significant Planning Year for the City
 - Five Year Financial Plan
 - Five Year ICT Plan
 - Ten Year Capital Plan
- Closed Labor Contracts in Year 1 (FY 14), Open in Year 2 (FY 15)
- Changes due to Propositions C and E

FY 14 & FY 15: Shortfall Summary

Summary		
Revenues	15.28	80.77
Expenditures	(144.42)	(343.99)
Projected Deficit	(129.14)	(263.22)

FY 14 & FY 15: Shortfall Summary

Revenue

- Local tax revenue improvement in both years
- ■New voter approved business license revenue (Prop E)
- ■In FY 13-14, losses of fund balance compared to budget but gains in FY 14-15
- State / Federal Reserve at \$15 million in both years

Expenditure Increases

- ■New voter-approved set aside Housing Trust Fund
- ■Modest personnel expenditure increases *compared to budget* in FY 13-14
- ■\$90 Million in personnel increases in FY 14-15
- Losses of One Time Solutions

FY 14 & FY 15: Shortfall Assumptions

Key Assumptions:

- ■FY 14 adopted staffing levels
- Updated salary and benefit costs
- ■Reflects November 2012 Election
 - Prop C Housing Trust Fund
 - Prop E Business Tax Reform
- ■\$15M State and Federal budget reserve
- ■Full Funding of Capital Plan
- ■Not eligible for Rainy Day withdrawal

FY 14 & FY 15 Uncertainties Remain

- Continued economic uncertainty
- Benefit cost growth
- Unfunded Retiree Health Care (OPEB) Liability
- Labor contracts open in Year 2
- Additional State or Federal Losses
- •Federal Health Care Reform
- •Current year overspending or supplemental appropriations

Historical GF Deficit Projections and Reduction Targets

General Fund Deficit Projections and Targets (\$ Millions)

	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13
Projected Deficit	\$ (64)	\$ (229)	\$ (576)	\$ (522)	\$ (380)	\$ (263)
Primary Target	3.0%	8.0%	12.5%	20.0%	10.0%	5.0%
Contingency Target	3.0%	5.0%	12.5%	10.0%	10.0%	2.5%

FY 14 & FY 15 Budget Instructions

- Reduce General Fund Support by 3% over two years
 - FY 13-14: Propose <u>ongoing</u> reductions and revenues equal to 1.5% of adjusted GF support.
 - FY 14-15: Propose <u>ongoing</u> reductions and revenues equal to an *additional 1.5%* of adjusted GF support.
- 1.5% generates \$18.7 Million Annually

	FY 2013-14	FY 2014-15
Projected Deficit	\$ (129)	\$ (263)
Primary Target	1.5%	1.5%
Contingency Target	0.0%	0.0%
Value of Target	\$ 18.7	\$ 37.4
value of farget	φ 10.7	φ 37.4

FY 14 & FY 15 Budget Instructions

- Prioritize core functions
- Minimize service impacts
- Seek and prioritize solutions such as:
 - Administrative efficiencies
 - Consolidation of programs and functions
 - Restructuring service delivery
 - Revenue options
- Utilize data to identify opportunities for greater efficiency and effectiveness of programs
- Engage with stakeholders

Calendar: Key Dates and Next Steps

Dec 10 Budget Instructions

January Governor's Budget Released

February Controller's 6-Month Report

Feb 21 Budget Submissions Due

March Capital, ICT and 5-Year Financial Plans Issued

Budget Townhalls and Stakeholder Meetings Begin

May 1 Department Budgets (tentative)

May Controller's 9-Month Report

Governor's May Revise

June 1 Mayor Proposes Balanced Budget

June Budget Committee Hearings

July Budget Considered at BOS

Questions?

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